



Investment Opportunities in Bosnia and Herzegovina

Slavica Korica, FIPA , Assistant Director for Promotion and Analysis

FIPA - who we are and what we can do for you?



Established in 1998, FIPA BiH is the main governmental institution supporting foreign direct investment in BiH

- **inform you on:**
 - ✓ FDI related legislation
 - ✓ Macroeconomic indicators
 - ✓ Business environment
 - ✓ Investment projects, privatisation opportunities, available tenders
- **advise you:**
 - ✓ How to set up a company
 - ✓ To identify location for Greenfield investment or business service providers
- **support you to:**
 - ✓ Implement projects
 - ✓ Cooperate with local private sector
 - ✓ Organise meeting with responsible authorities

ALL FIPA SERVICES ARE CLIENT-ORIENTED AND FREE OF CHARGE!

They Have Already Invested



Das Auto.



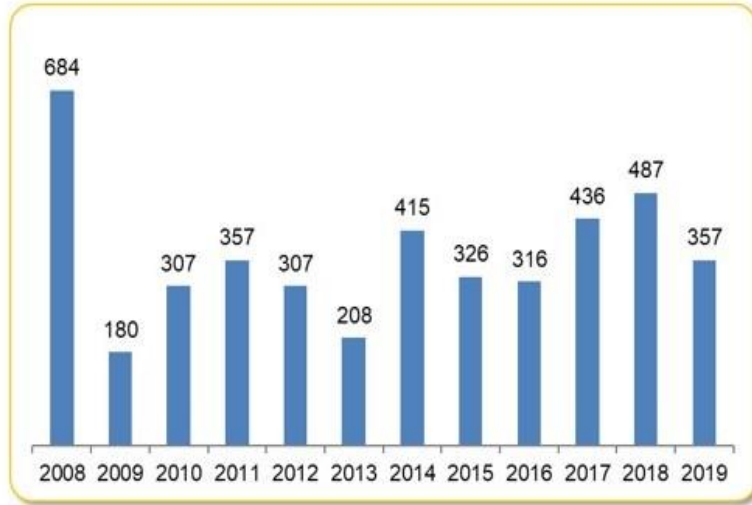
HEIDELBERGCEMENT

INTESA SANPAOLO

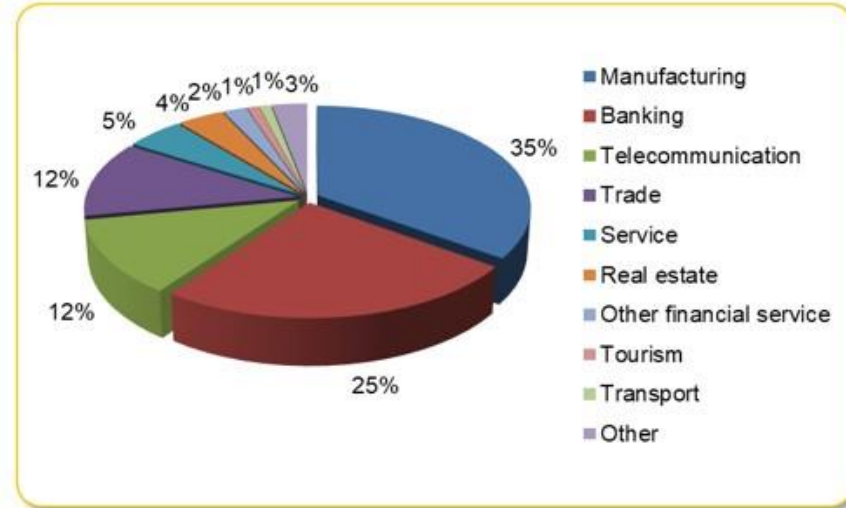


FDI in Bosnia and Herzegovina (May 1994 – December 2019)

Flow of FDI by years, mill. €

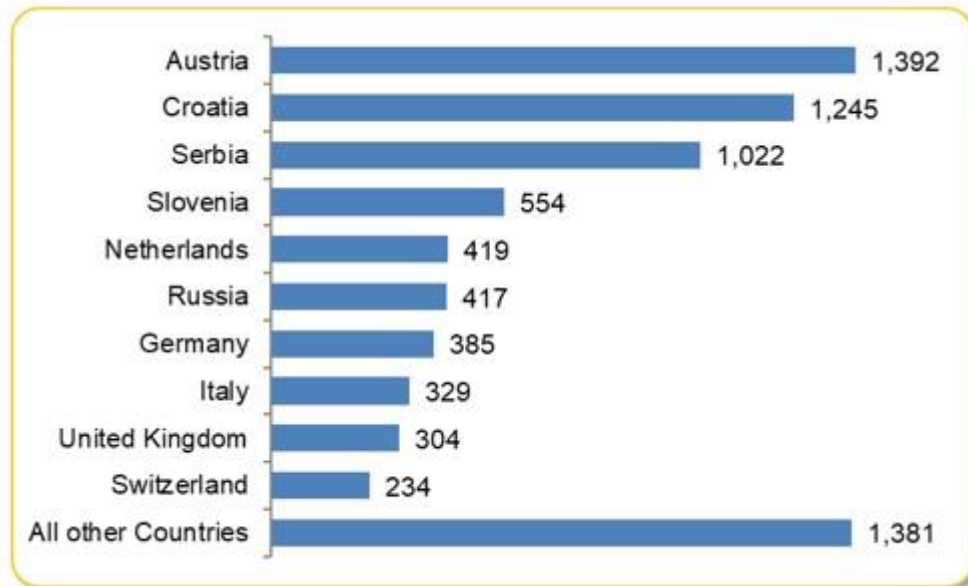


FDI by sectors, (%)



Source: Central Bank of BiH, September 2020

Top investors countries May 1994 - December 2019 (in mill €)



- Total amount of Foreign Direct Investment (FDI) in period from May 1994 to December 2019 in Bosnia and Herzegovina was 7.7 billion € (7,681 million €)

- European countries have invested more than 90% of total FDI in BiH

FDI in BiH from Hungary



- Total investment 19.2 mill € - 0,3 % in total amount of FDI
- 22nd place on the list of most important investor countries

Source: Central Bank of BiH, September 2020

The biggest companies-investors

Investor	Domestic company
Messer Hungarogaz Ipari Gazgyarto es Foralmzao Korlatolt Felelossegu Tarsasag	PLIN SARAJEVO d.d. Sarajevo Messer Tehnoplín d.o.o.
Alvogen CEE Kft Budapest	Alvogen Pharma d.o.o. Sarajevo
WIZZ Air Hungary Kft Budapest	Wizz Air Bosnia d.o.o. Živinice "
RANKO TEONIĆ	MALJIGOVO COMPANY d.o.o. Banja Luka
Aquaplus International Kft);	AQUA BOSNA d.d. Sarajevo
EPSZERK - PANNONIA INVEST Epitoipari kft	EPSZERK - PANNONIA INVEST d.d. Sarajevo

Reasons to invest in Bosnia and Herzegovina

1



Strategic location

2



Stable financial sector

3



Favourable trade and other agreements

4



Favourable legal environment

5



Favourable tax and customs system

6



Competitively priced and qualified human capital

7



Low operating costs

8



Natural resources and attractive investment locations and industrial zones

Atractive Sectors



- **Agriculture and food processing**
- **Tourism sector**
- **Wood industry**
- **Metal processing industry**
- **Automotive industry**
- **ICT**
- **Energy sector**
- **Construction industry**
- **Textile and footwear**
- **Infrastructure**
- **Business and industrial zones**

FIPA Web site - Database of Investment Projects



INVESTMENT PROJECTS

on Agency of Bosnia and Herzegovina



Home

Investment Projects

Contact



© FIPA Foreign Investment Promotion Agency of Bosnia and Herzegovina 2013

FIPA Database of Investment Projects...

Follow us!

[...invest in Bosnia and Herzegovina](#)

This database of more than 100 available investment projects throughout Bosnia and Herzegovina aims to facilitate you in discovering your specific business interest in Bosnia and Herzegovina.

Investment project can be searched by sectors and subsectors including agriculture, food processing, metal industry, automotive industry, tourism, energy sector, and many others.

The projects are presented in shortened version with the basic information on project description, investment costs and forms of cooperation with foreign partners.

If you have an interest for a specific project, we will be pleased to provide you with additional information on project and contacts of project proposer.

We hope that this data base will suit your needs and help you in matching appropriate business partners for investment in Bosnia and Herzegovina.

To see FIPA database of Investment Projects click on Investment Project in top of page or click [here](#).

<http://www.fipa.gov.ba/investinbih/index.htm>

FIPA Web site - Database of Investment Projects



INVESTMENT

Foreign Investment Promotion Agency of Bosnia and Herzegovina



AGRICULTURE
SECTOR
To see the most interesting projects in this sector click on the picture



METAL
SECTOR
To see the most interesting projects in this sector click on the picture



ENERGY
SECTOR
To see the most interesting projects in this sector click on the picture



TOURISM
SECTOR
To see the most interesting projects in this sector click on the picture



WOOD
SECTOR
To see the most interesting projects in this sector click on the picture



REAL ESTATE
SECTOR
To see the most interesting projects in this sector click on the picture



TEXTILE
SECTOR
To see the most interesting projects in this sector click on the picture



INNOVATIONS
SECTOR
To see the most interesting projects in this sector click on the picture



OTHER
SECTORS
To see the most interesting projects in this sector click on the picture



FIPA

FOREIGN INVESTMENT PROMOTION AGENCY
OF BOSNIA AND HERZEGOVINA

Sarajevo Office

Dubrovacka 6
Phone: +387 33 278 080
Fax: +387 33 278 081
E-mail: fipa@fipa.gov.ba

Banja Luka Office

Jovana Surutke 13/III, Office A52
Phone/ Fax: : +387 51 226 180
E-mail: banjaluka@fipa.gov.ba

Mostar Office

Kneza Višeslava, Office 54
Phone /Fax: +387 36 558 815
E-mail: mostar@fipa.gov.ba

Slavica Korica, mail: slavica.korica@fipa.gov.ba