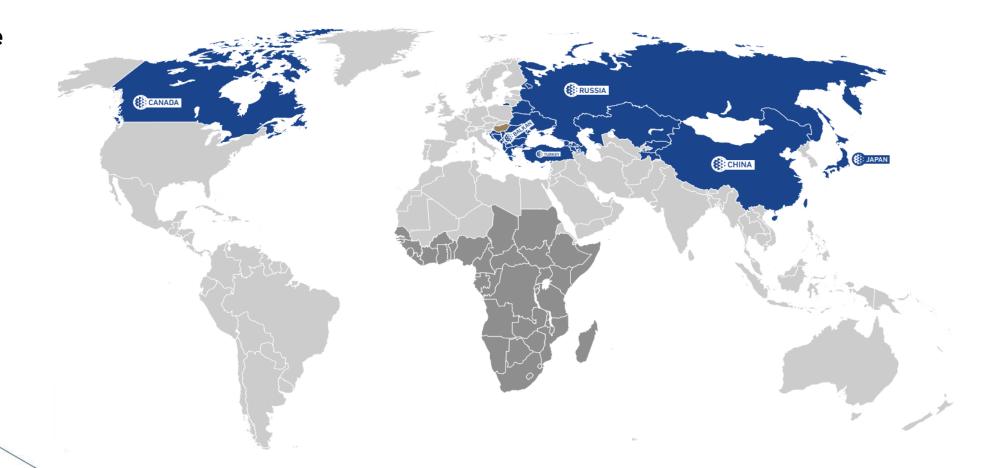


HEPA Turkey
17 February 2022

HEPA currently operates 6 regional partner offices abroad.

- Istanbul
- Tokyo
- Shangai
- Moscow
- Belgrade
- Toronto



HEPA Turkey

- HEPA OFFICE was established in 2015 in order to contribute to and diversify the foreign economic relationships of Hungary
- HEPA Turkey promotes Hungarian companies in Turkey and Greece through its six regional offices.
 - 4 offices in Turkey
 - Istanbul
 - Ankara
 - Izmir
 - Bursa
 - Athens
 - Budapest







Our Services

- Conducting company specific market studies of sectors and products
- ❖ Finding suitable partners for Hungarian companies to enter the Turkish market
- Organizing and providing assistance for B2B meetings
- ❖ Participating exhibitions in Turkey as country pavilion together with Hungarian companies
- Supporting Hungarian companies to visit exhibitions in Turkey

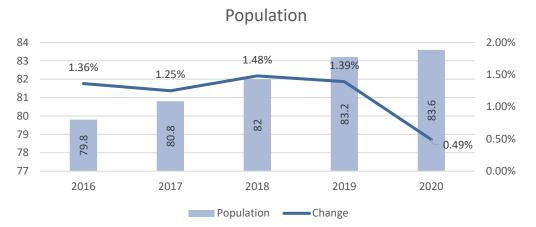




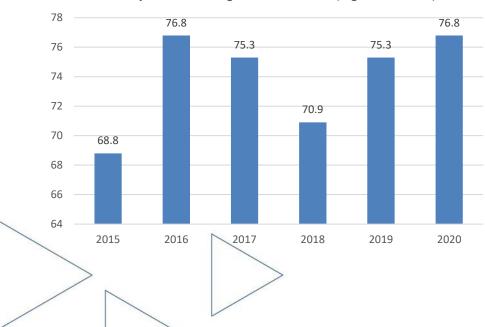
Our Services

- Visiting exhibitons in Turkey on behalf of Hungarian companies
- **Representing Hungarian companies** with no office in Turkey
- Increasing awareness of Hungary by using conventional and digital media channels
- Presentation of Hungary by making country presentations to chambers, associations and organizations

Some Facts about Turkey



Turkey ease of doing business score (higher is better)

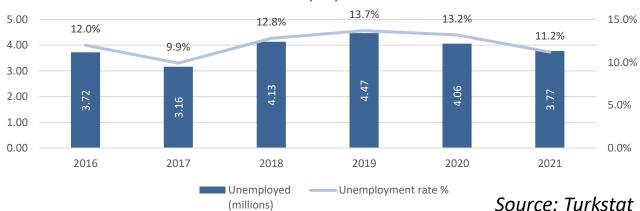


HEPA Re

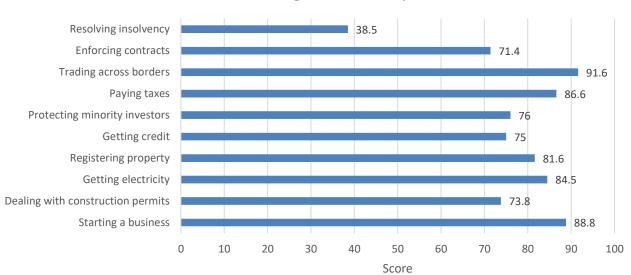
Regional Office - Turkey

Turkey - Greece - Cyprus

Unemployment



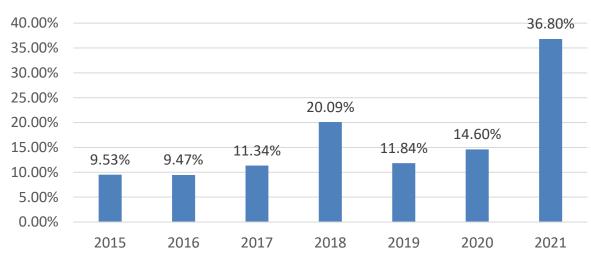
2020 Ease of doing business - Topic scores



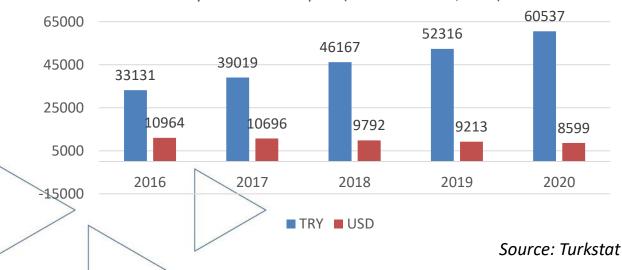
Source: Worldbank

Some Facts about Turkey





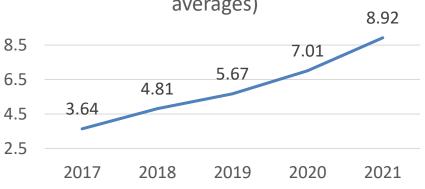
Turkey's GDP Per Capita (Thousand TRY/USD)



HEPA

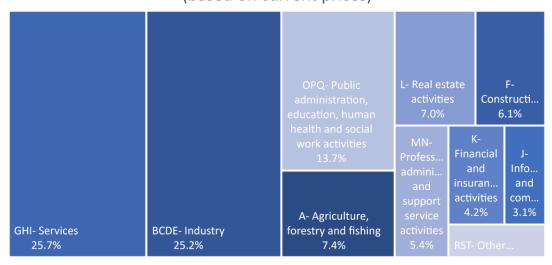
Regional Office - Turkey Turkey - Greece - Cyprus

USD to TRY (based on yearly averages)



Source: TR Central Bank

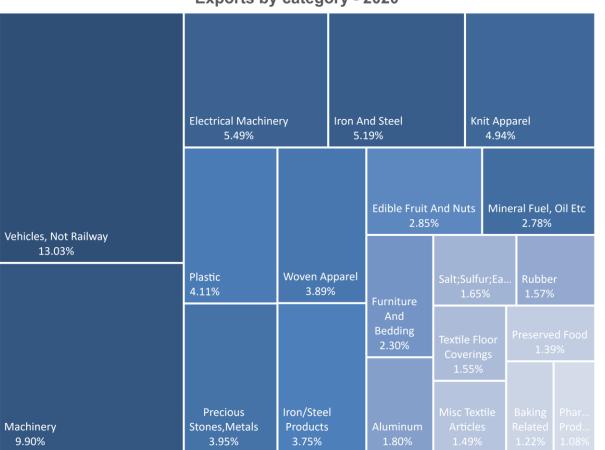
Turkey GDP by sectors - 2020 (based on current prices)



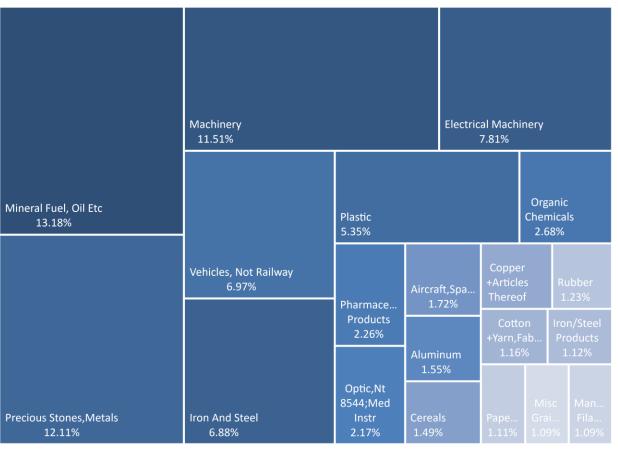
Some Facts about Turkey



Exports by category - 2020



Imports by category - 2020



Source: Turkstat

Bilateral Trade between Hungary and Turkey

Hungary-Turkey Trade (Annual - million USD)



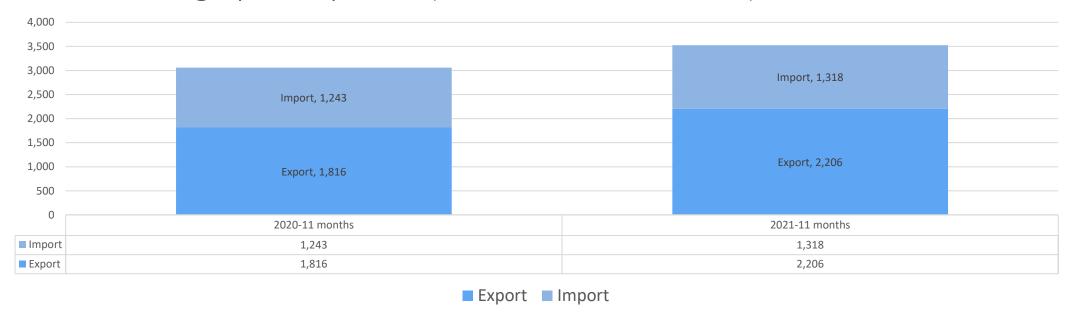
| TOTAL VOLUME | 2016 | 2017 | 2018 | 2019 | 2020 |
|---------------|-------|-------|-------|-------|-------|
| (Million USD) | 2,754 | 2,979 | 3,124 | 3,175 | 3,384 |

Source: KSH



Bilateral Trade between Hungary and Turkey

Hungary-Turkey Trade (11 months - million USD)



| TOTAL VOLUME | 2020 - 11 months | 2021 – 11 months |
|---------------|------------------|------------------|
| (Million USD) | 3,059 | 3,524 |

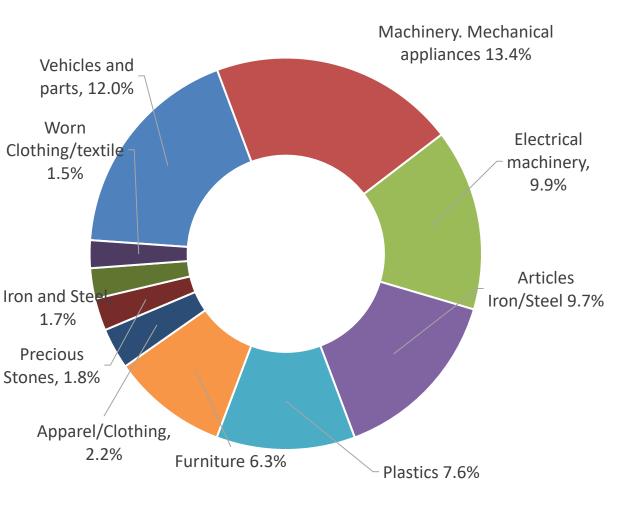
Source: KSH

Bilateral Trade between Hungary and Turkey

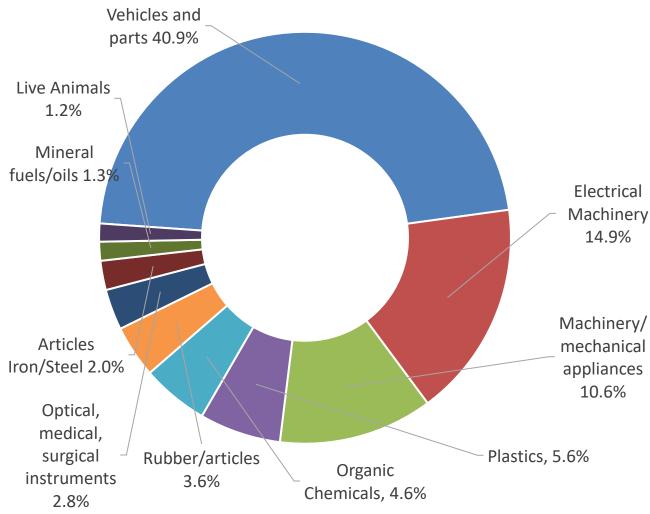


Imports of Hungary from Turkey-2021-11 months (%)





Exports of Hungary to Turkey-2021-11 months (%)



Source: KSH

Growtech Exhibition-Antalya November 2021



Regional Office - Turkey









