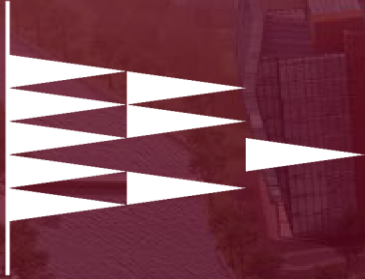




QFZ

هيئة المناطق الحرة - قطر
Qatar Free Zones Authority



Discover QATAR FREE ZONES

November 2019

Key facts

Population —● 2.7 million

GDP —● USD 192 billion (2018)
Growing at 2.4%

GDP (PPP) per capita —● USD 130,475***
The highest in the world

Natural gas reserves —● 25 trillion m3
Third largest in the world

Natural gas production —● 176 billion m3
One of the world's largest LNG exporters

Qatar scores highly on a range of global competitiveness metrics, often coming first in the region*

Infrastructure
82 / 100

Macroeconomic stability

99 / 100

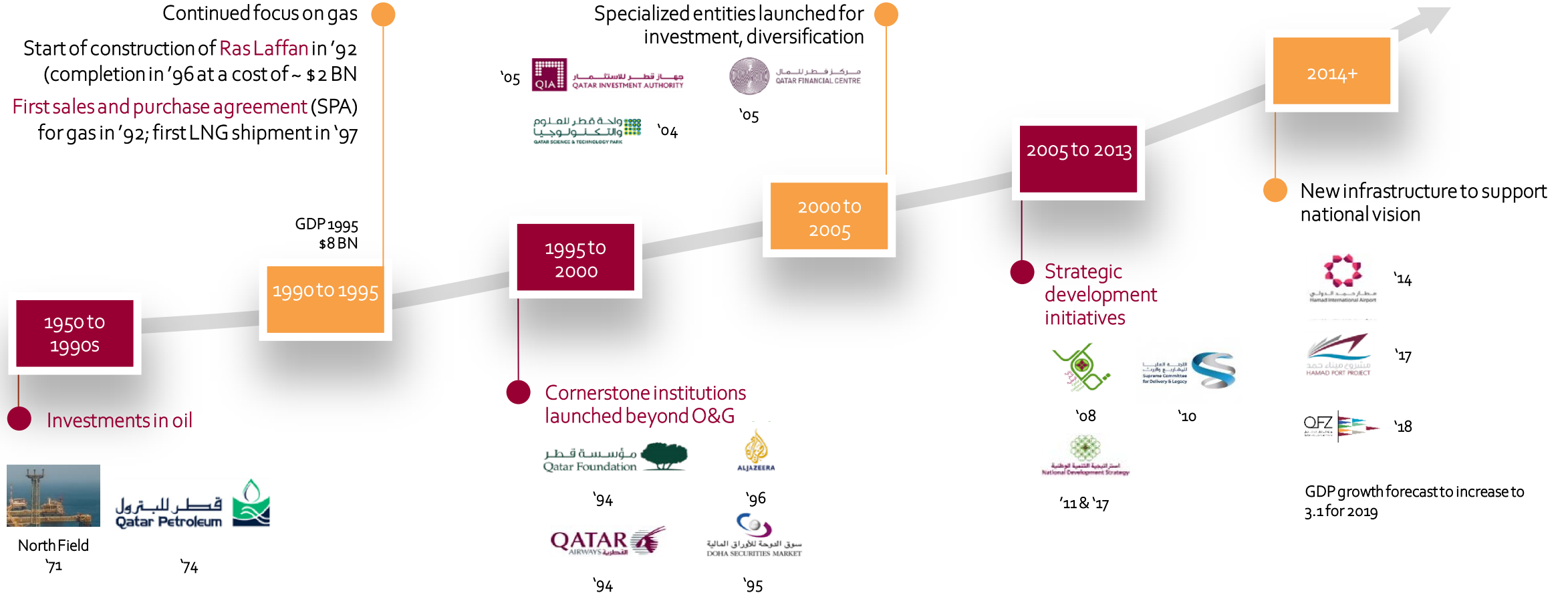
Entrepreneurship
#1 in the Arab World**

* World Economic Forum (WEF) Global Competitiveness Report 2019

** World Bank and WEF Global Entrepreneurship Index 2018

*** IMF World Economic Outlook Database, April 2019

Rapid economic diversification continues



An economic power at the center of a dynamic and growing region, Qatar has all the right ingredients for investing



A Strong Economy and
Investment Track Record



A Business-Friendly
Legal Environment



Technologically Advanced



World-Class Infrastructure

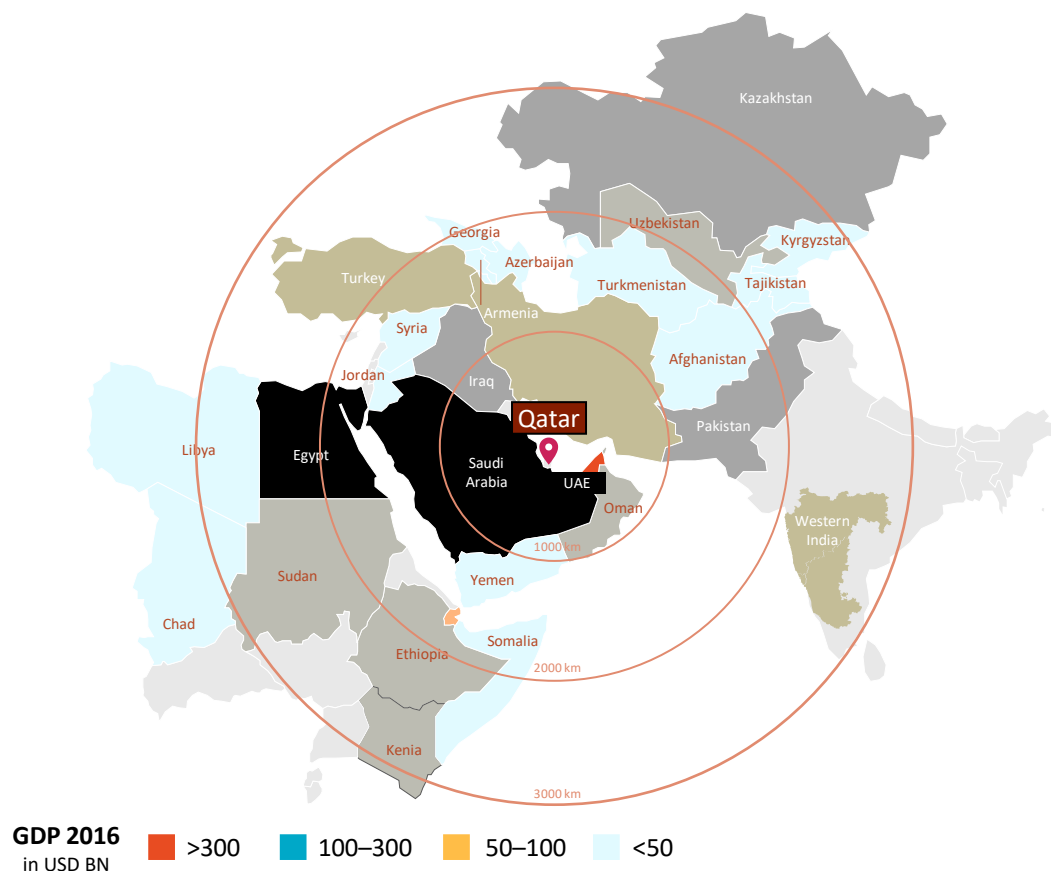


A Stable Political Landscape and
Robust Financial Institutions



Globally Connected

Qatar is positioned in the heart of the Gulf Region with 25 economies located within 3,000 km



- **Tremendous markets and economic power within reach of <3,000 km**
 - >2BN people
 - >6TN USD in combined GDP
- **India and Pakistan** offer large populations and domestic markets
- Qatar is well positioned to serve **Iran** and help **Iraq** with rebuild activities
- Even markets like **Turkey** and **CIS** countries (Uzbekistan, Kazakhstan, etc.) are not beyond reach and offer **industries with potential for logistics**
- In the long-term, **KSA** is another potential market so serve
 - currently it is **not accessible**
- Excellent access to the **Eastern Africa** market

Note: 3,000 km is a range that a typical wide-body cargo plane can fly with a full load without refueling

Qatar sits at the intersection of three continents, with close proximity to key markets in Europe, Asia and Africa

60%

of the world's
population within

8 hours
flying time



Major world markets are less than 18 days by ship



Qatar has invested in world-class infrastructure to make the most of our global connectivity

Air



World leading airport, already established as a global hub



- 4th best airport globally (2019)
- 16th largest airport by cargo (2018)
- 34.5 million passengers (2018)
- 160 destinations, 2.2 million freight tons

World leading airline



- 4th largest cargo airline globally, targeting Top 1 end of the year
- 18% growth in cargo volumes (2018) to ~11,000 FTkm

Sea



Largest greenfield port in the region



- 1.3 million TEU containers handled (2018)
- ~ 1 million tons of break bulk cargo (2018)
- 4 million TEU capacity expansion planned
- Currently capturing 27% of trade in the Middle East, expected to reach 35% in the next two years

Great connectivity

- 8 feeder routes to Middle East & South Asia
- 12 direct container ship calls
- Directly connected to 40 global ports

Land



Doha metro

- Brand new metro service that became operational in May 2019
- Three lines covering approx. 76 kilometers
- One of the fastest driverless trains in the world

Distribution centres & warehouses



- Capacity increased to more than 1 million square meters of modern warehouses
- Global freight forwarders to support trade

Qatar ranks highly across a range of global competitiveness metrics



Source: The World Economic Forum (WEF) Global Competitiveness Report 2019

* Source: Legatum Institute Annual Prosperity Index, 2018

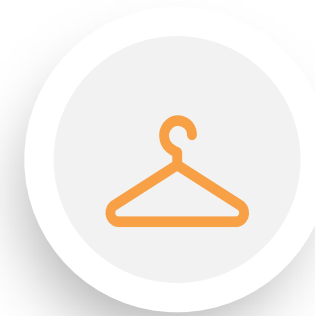
Continued investment leading up to the 2022 World Cup



8 Stadiums



1.2 Million
visitors



125,000
Hotel Rooms

\$200 billion planned budget, including:

- **USD 35 billion** on a state of the art metro system
- **USD 11.4 billion** allocated on transportation and infrastructure projects
- **USD 6.2 billion** allocated to develop and expand the healthcare sector with new hospitals and medical facilities
- **USD 5.2 billion** allocated for new schools, colleges and development of the education sector
- **USD 2.4 billion** of ongoing projects to be completed around Qatar to expand and improve water sector by 2030

All backed by a stable currency and high credit rating

- Moody's rates Qatar "Aa3", on par with Belgium and above many global economies including China, Japan and Saudi Arabia.
- This high rating is attributed to Qatar's "very high" economic strength and "dynamic and competitive economy", in addition to "strong governance indicators and demonstrated policy effectiveness during crisis" and "very high fiscal strength" linked to sizeable government reserves.
- The Qatari riyal has been pegged to the U.S. dollar since 2001, at a rate of QAR 3.64 per USD. This policy is overseen by Qatar Central Bank (QCB), and commercial banks trade the based on market determined exchange rates of a given currency against the USD.



The Free Zones

The zones

Ras Bufontas – Airport Free Zone



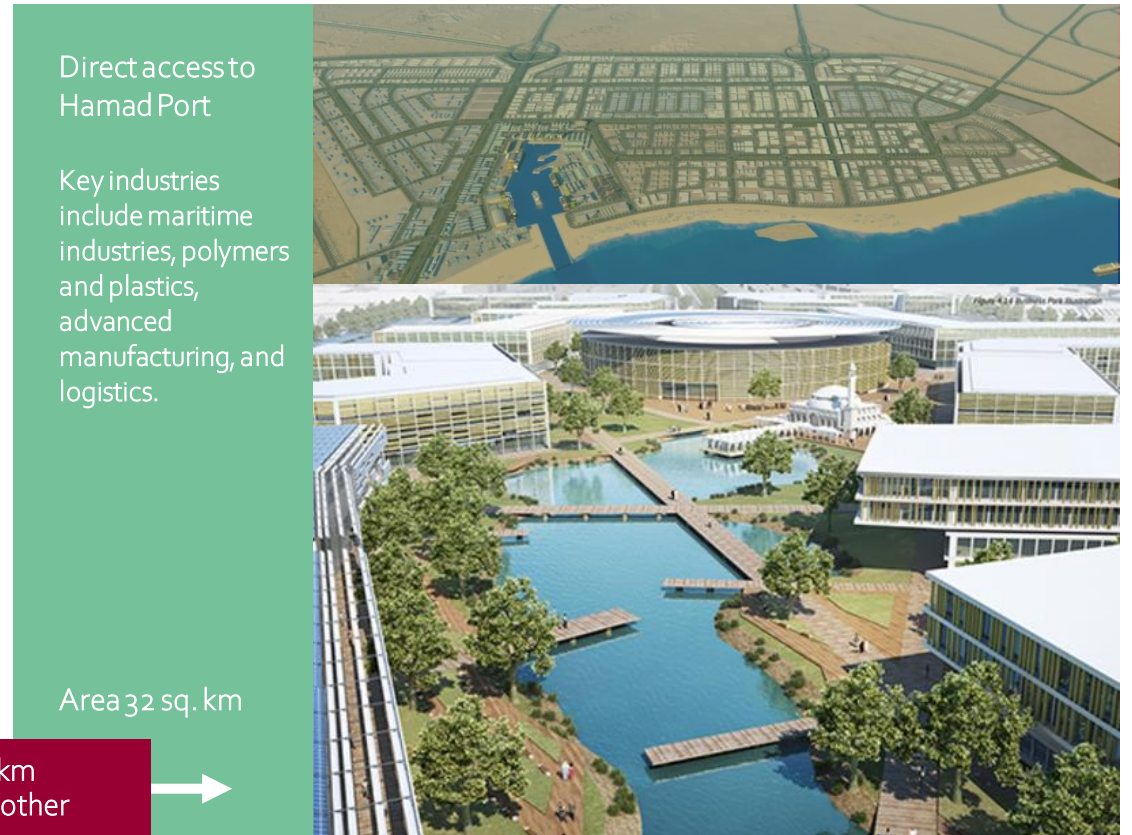
Direct access to Hamad Intern'l Airport

Recommended industries include logistics, consumer products, light manufacturing, services, technology and applications, and pharmaceuticals.

Area 4 sq. km



Umm Alhoul – Port Free Zone



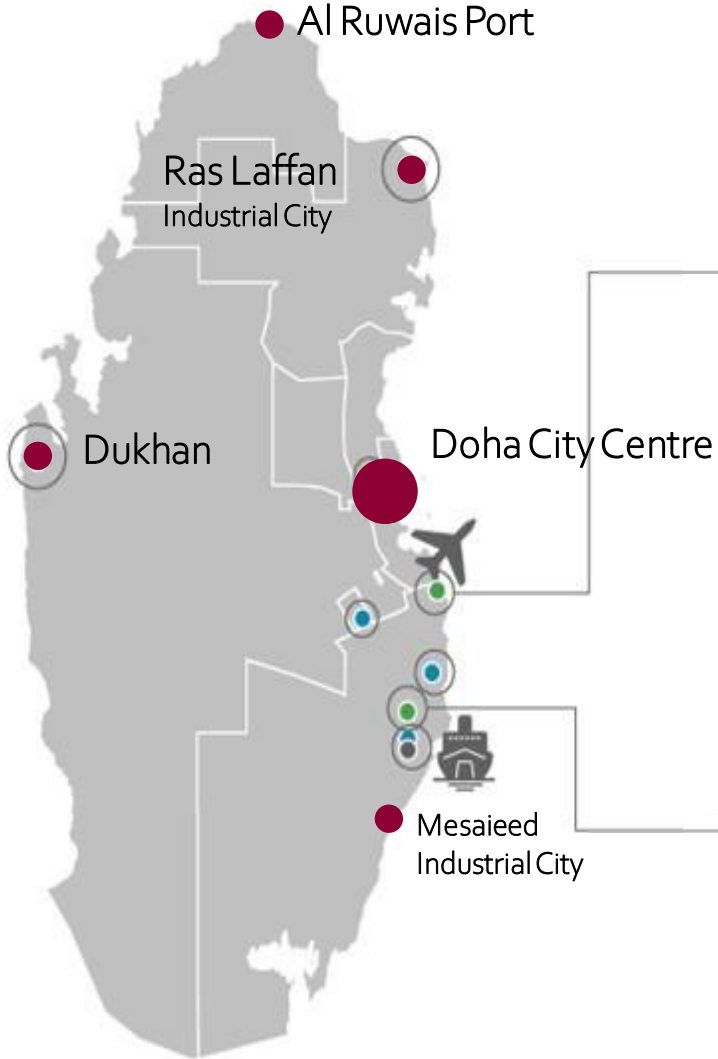
Direct access to Hamad Port

Key industries include maritime industries, polymers and plastics, advanced manufacturing, and logistics.

Area 32 sq. km

Only 15km from each other

Where they are



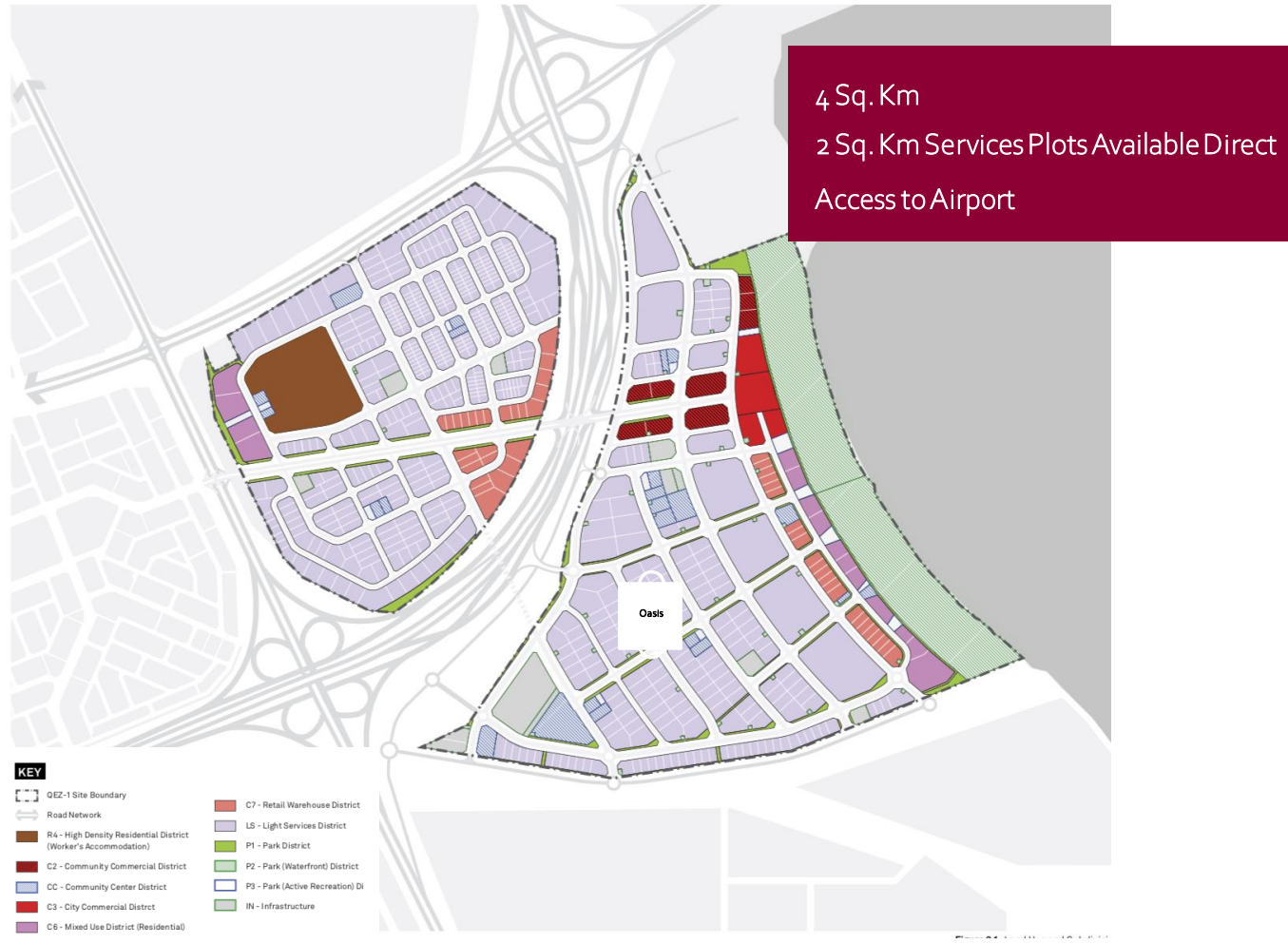
Airport Free Zone
@ Ras Bufontas



Port Free Zone
@ UmAl Houl



Ras Bufontas



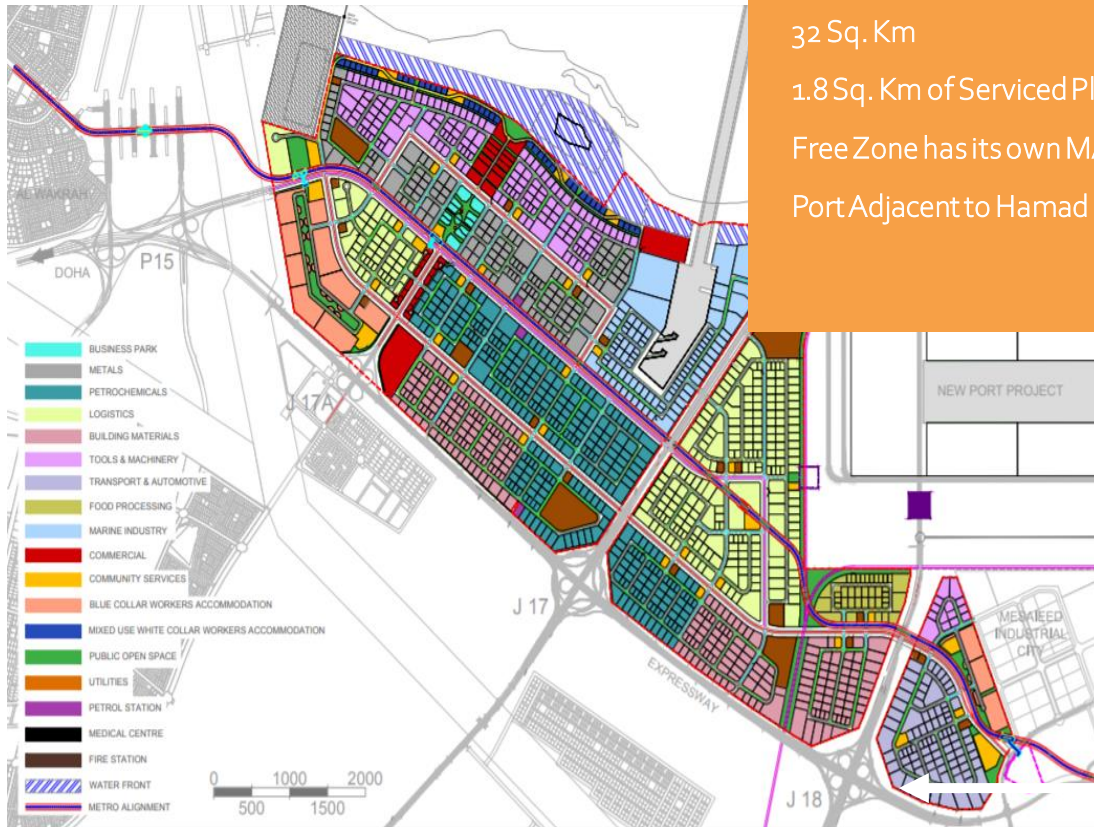
SECTOR ACTIVITIES

- Logistics Hub
- Emerging Technologies
- Light Manufacturing
- Aviation Sector
- International Business Services

PROPERTY SOLUTIONS

- 2 Km of Served Land Plots
- Prebuilt Start-Up Units
- Office Accommodation

Umm Alhoul



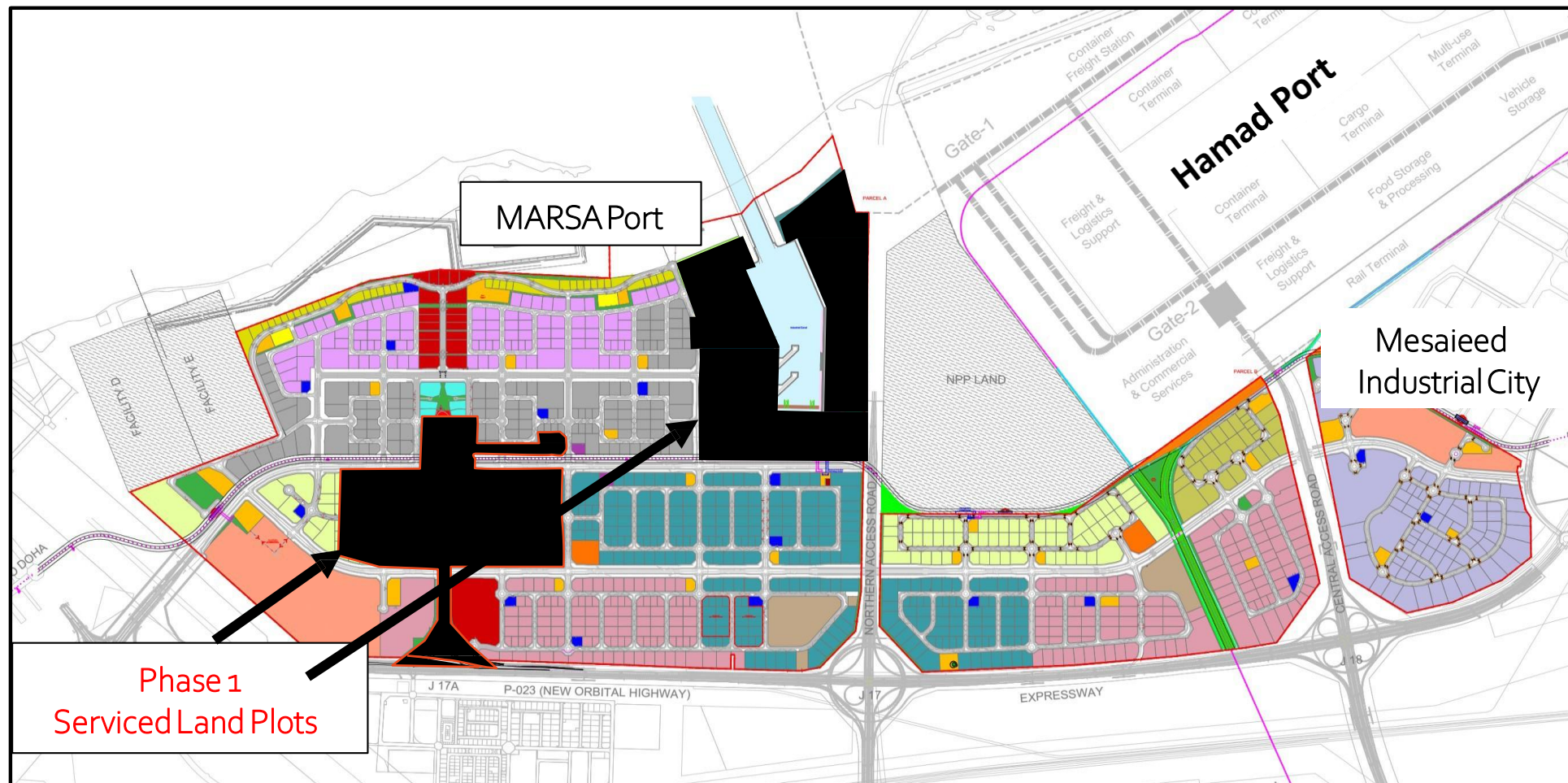
SECTOR ACTIVITIES

- Logistics Hub
- Industrial Sectors Focus
- Heavy Manufacturing
- Maritime Industries & Services
- Down Stream Petrochemical
- Emerging Technologies

PROPERTY SOLUTIONS

- 1.8 Sq. Km of Serviced Land Plots
- Prebuilt Start-Up Units
- MARSA Port – 8.5 m draught - 2.5 km of Quay Wall

Umm Alhoul



MARSA 'Marine Cluster' at Umm Alhoul

The gateway for Qatar's marine industry, welcoming foreign investors and local enterprises across a diverse range of marine services and light industry



Maintenance



Logistics



Brokerage



Research



Design



Boat Building



Safety



Training



Leisure



Pre-built property solutions

Port Zone @ UmAl Houl



14 light industrial units under construction, ready Q2 2020

- There is wireless internet access throughout the zones, as well as intelligent traffic monitoring.
- The zones have been designed to incorporate additional smart technologies including smart waste bins, intelligent street lighting, addressable advertising panels and more.
- Each plot developer is required to comply with a 1 – star minimum GSAS rating.

Airport Zone @ Ras Bufontas



24 light industrial units under construction, ready Q4 2019



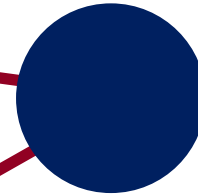
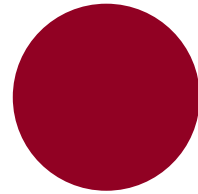
Oasis Office Building

- Anticipated completion date: Q1 2020

Our Offering To Investors

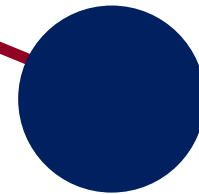
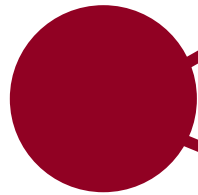
Tax & Capital

**0% Corporate Tax
for 20 Years**



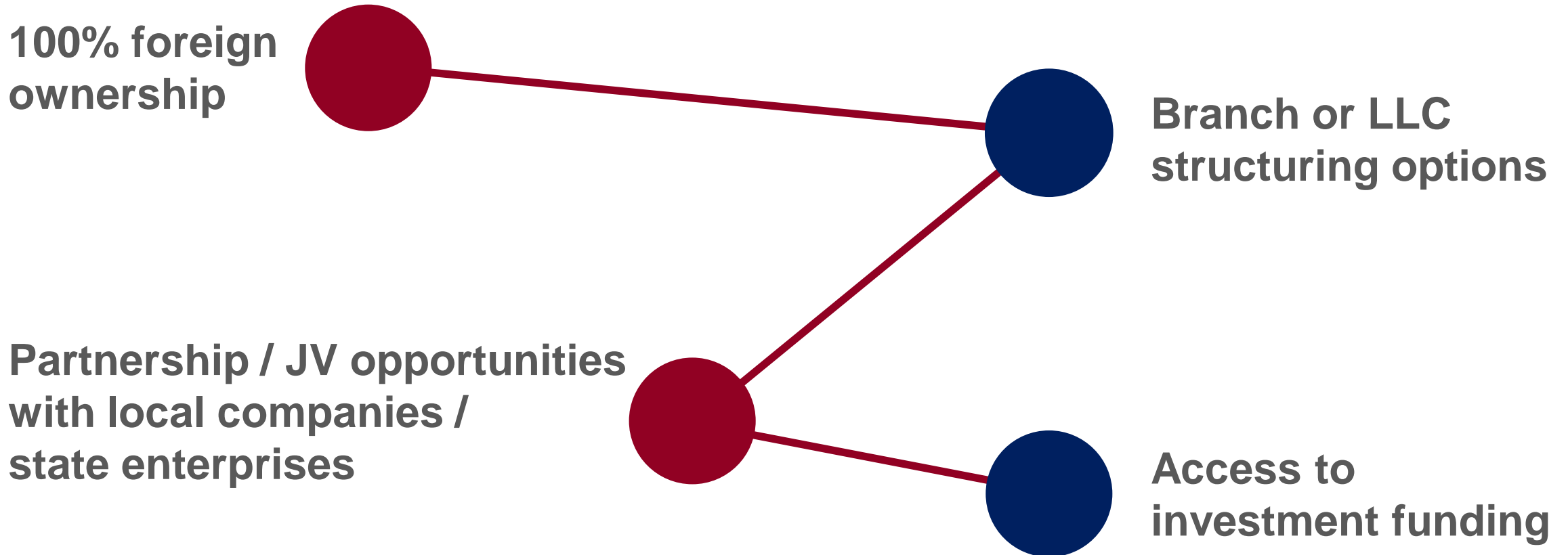
**No Restrictions on
Capital Repatriation**

No Individual Income Tax



**Qatar's Double Taxation
Treaty Network with 65+
Countries**

Corporate Structuring



Business-friendly regulations

QFZA is an independent authority focused on creating a **User-Friendly, Pro-Business and Globally Competitive Regulatory Framework**



Advanced licensing regime



Compliance with international best practice



Transparent and competitive operating environment



Qatar International Court



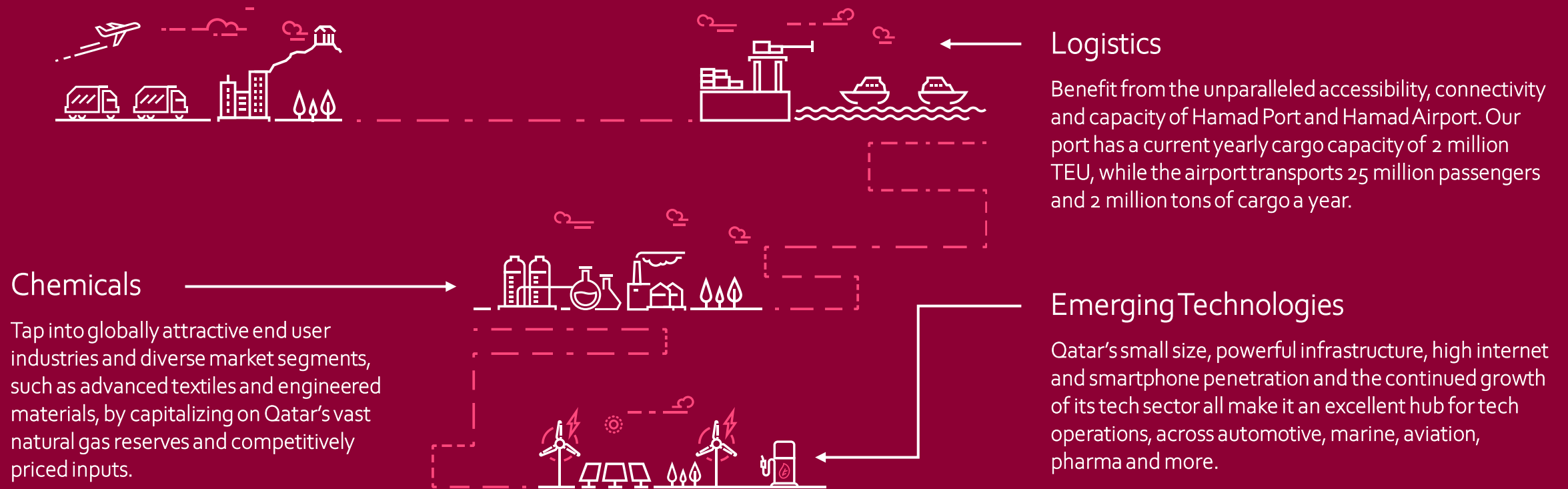
Regulations to serve FDI



Special laws to serve Intellectual Property Rights, Privacy and Data Protection

We are primarily focused on three key sectors

As a new organization, we are able to tailor solutions for companies who choose to operate in our free zones, and evolve to best suit your needs.



And a wide range of key activities

Within our sector focus, QFZA has identified a wide range of permitted activities for entities operating in the zones. These are likely to evolve over time and should be treated as indicative of key areas of activity.

Cluster Activities	Examples
Industrial Products and Services	Chemicals, plastics and rubber, metals, minerals, paper, packaging, textiles or wood products
Pharma, Life Sciences and Medical Services	Medical devices, biotechnologies
Automotive and Transport Equipment	Auto components, automotive OEM, miscellaneous transport equipment
Aerospace and Aviation	Air transportation technology, passengers and aircraft assistance
Energy and Environmental Technology	Renewables, recycling, environmental control systems
Construction and Real Estate	Construction materials, machinery, equipment
Food and Beverage	All F&B related projects
Consumer Goods	Electronics, accessories, cutlery, jewelry, toys
Marine	Boat maintenance, boat brokerage, water safety training
Logistics and Warehousing	Production of bulk containers, transportation pipes
ICT	Software and IT services, communications activities, broadcasting, office equipment
Media and Design	Video games, publishing, music, design services, TV, advertising, market research, PR
Financial Services and Insurance	Banks, investment funds, VC funds, hedge funds, brokerages, foreign exchange services
Professional and Business Services	Legal, accountancy, consultancy, market research
Leisure and Hospitality	Hotels, restaurants, leisure and entertainment
Retail	Consumer products



Thank You

For additional information please contact:

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